Popsop Ltd Popsop.com Media Kit



Company Profile

Year of foundation

2010

Form of ownership

Private Company limited by shares, registered in England and Wales under number 07397900 at Southgate House, St George's Way, Stevenage, Hertfordshire, SG1 1HG, United Kingdom.

Business domain

Online media, communications, marketing research and analysis.

Offices

London and Moscow

Staff

5 people

Popsop Ltd. is a media and communications company operating in the U.K. since 2010.

Popsop Ltd. aims to set the standard of smart and honest brand communications, promote the idea of ethical, responsible, innovative branding and marketing as a normal practice. We spot "Brands That Teach."

Core business is a media project Popsop.com, a webbased journal with the handpicked news and expert insights on sustainable and ethical design, marketing, advertising and all things innovative and inspiring in both physical and digital worlds.



Brief stats on Popsop.com

Key facts and figures

We cover these topics:

Business and People
Consumer Insight
Design and Identity
Marketing and Advertising
Digital Promotion
Social Media and Media trends in general

Readership, monthly*

52,038 readers 43,324 absolute unique visitors 79,816 page views

Traffic Sources*

38.3% — loyal readers, direct traffic 41.4% — referring websites 21.3% — search engines

Countries*

29.2% — USA 11.56% — Great Britain rest of the audience— other countries

Sources of information and media partners

500+ PR agencies in Moscow, London, New York and other major urban hubs 200+ press offices of global companies and their brands

100+ leading Russian and English business and professional titles in Russia and the U.K.

Evolution of Popsop: 2008-2014

The project was initially started back in **2008** by the leading Russia's brand and design agency <u>BQB</u> as a small blog about package design in Russian.

Later that year, we built a small editorial team in Moscow that started covering a broader scope of marketing, branding and design topics in English.

Over less than two years Popsop.com had managed to become a trusted source of the latest news on brands and trends across a broad range of disciplines and markets.

In 2010, we registered the company in the U.K. and relaunched Popsop.com as a 'daily brand journal online' for the industry professionals.

In 2013, we re-launched the site with a new positioning, design and the core philosophy of "Brands That Teach."

What makes Popsop different from the competitors is the panel of more than 65 + experts from the leading U.K. and U.S. branding and marketing agencies who run their guest expert columns on Popsop and share their valuable insights on what's hot in the industry.

We currently have columnists from these agencies:

Interbrand, FITCH, Landor Associates, Anthem Worldwide, Design Bridge, Pearlfisher and others



Audience

Popsop.com is a specialised web-journal for marketing, branding, design and media professionals worldwide. 76% of them represent agencies, i.e. offer B2B services in the brand and design area.

By industry segments**

Brand and design agencies — 32.9% Other B2B service providers — 13.4% Advertising agencies — 11.0% Marketing and research/consulting agencies — 11.0% Media/communications/PR — 8.5% FMCG manufacturers — 8.5% B2C service providers— 6.1% Retailers — 4.9% Luxury and fashion brands manufacturers — 3.7%

By roles in the company**

Top manager/executive position — 27.8% Sales/marketing middle or junior specialist — 15.2% Art/creative/design specialist — 13.9% Account/project manager — 11.4% Media/PR/communications manager — 10.1% Research/analysis specialist — 8.9% Brand manager/consultants — 7.6% Production/technology manager — 5.1%

By countries***

Top 10 countries— 55% of all visitors, specifically: USA — 51% UK - 36% India — 4% Canada — 2% Brazil - 2% Australia — 1% France — 1% Germany — 1% Mexico - 1% Poland — 1%

By cities***

Top 10 cities— 16% of all visitors, specifically: London — 29% New York — 19% Chicago — 16% Sydney — 12% Los Angeles — 8% Bangkok — 6% Singapore — 5% Moscow — 3% Paris — 1% Sao Paolo — 1%



^{**} According to internal reader survey, August 2012

^{***} Statistics from Google Analytics , April 2014

Advertising Opportunities. **Banners**

Popsop.com accepts **Standard Ad Units <u>set by IAB</u>** (png, jpg, gif or swf static or dynamic images) for display on the home and subpages as well as in a weekly newsletter.

We offer **2 most common types** of measurement:

•Time-based ad banner model, where advertiser pays for a montly display;

•CPM

Advantages of advertising with Popsop:

- •We grant a client a full online access to our daily banner statistics;
- •After the contract expires, we provide a client the comprehensive report on the effectiveness of the time-based online advertising campaign with Popsop, represented by a number of impressions, clicks and CTR.
- •We use geo-targeting techniques, so your banner is displayed only in your target country or countries



Banner type	Size in pixels	Price* , \$ /month, the homepage and subpages	Price, All pages, \$	Maximum number of views per week
1 Event thumbnail and headline	116*72	600	_	—
2 Medium rectangle banner	300*250	600	8	25,000
3 Medium horizontal banner	600*120	550	7	20,000
4 Wide skyscraper	160*600	450	5	20,000
5 Banner in a weekly e- newsletter	600*120	350 (per month/4 weeks)	_	_



^{*}If you purchase a pack, you get a 10% off discount.

Advertising
Opportunities.
Sponsored
Content

There are 2 options for the content sponsors:

Sponsored Article

The option works for a one-off piece of content.

If an article is irrelevant or not in line with our editorial policy, we reserve the right to decline the enquiry.

Price: \$300

Important: All the sponsored content remains on the Popsop website permanently after the contract expires.

Sponsored Column

This option means that an advertiser can post its own content in a dedicated column on Popsop, but no more than 1 posting per week. Sponsored content may include: opinion pieces, researches, agency news etc.

Price: \$5,000/6 months



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